

MYANMAR

SIN THE LIVESTOCK AND DAIRY PRODUCTION COOPERATIVE (SLDP)



BHAG: To be a Model Cooperative by increasing income for farmers in Dry Zone Area through milk processing



Outcome

2018-2020

BENEFITING FARMERS



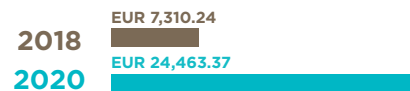
TOTAL REVENUE



MOBILISED LOANS



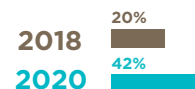
EQUITY



TOTAL ASSETS COOPERATIVE



RATIO EQUITY / TOTAL ASSETS (%)



Name: Sinthe Livestock and Dairy Production Cooperative (SLDP)

Year of establishment: 5 June 2013

Commodities: Dairy

1. Processing factory: In 2019 the cooperative invested in its own dairy plant

Start Agriterra: 2018

Core business:

1. Dairy Processing (milk collection and milk processing)
2. Milk Cows Breeding
3. Microfinance to Members
4. Quail Egg Production
5. Selling Kitchen Utensil for Members



“The boards are organised with young people who have very strong ambition and actively involved in cooperative business. Within two years of collaboration with Agriterra, the cooperative could establish a dairy processing factory through collecting milk from members, run a business commercially and get the member trust.”

Mr. Kyaw Thu Win, Business Advisor, Agriterra

“In late 2019, on the way back from the Philippines exchange visit, I decided to invest my whole life in the cooperative. That means my life is coop and in turn: the coop is my life. Doing businesses with a large group, like cooperatives, can make more profits and risk sharing. I am now happily working in my cooperative SLDP, without doubts.”

Mr. Khin Maung Oo, Chairperson SLDP



Input Agriterra

2018

Cooperative Assessment
 Revised by-law during AGM and increased members' share
 A dairy feasibility study
 Business Planning
 Visits to three dairy farms in the country
 MyCoop Training

2019

Linked with Livestock and Breeding Department
 Training on governance, marketing
 Leadership, and Exchange visits to the Philippines and five dairy
 farms in the country
 Regular Advisory missions to start-up a dairy business
 Marketing Plan

2020

Revised Marketing Plan
 Online advices to push value-added products into the market
 against COVID-19

RESULTS

1

In the 1st year (2018), the cooperative revised bylaw and increased the share amount of members from 5,000 to 50,000 MMK per share and established the dairy business by breeding more cows

2

In 2nd year (2019) they invested in a dairy processing factory. The Daily capacity of processing factory is 100 viss per day
 (Viss is local measurement. 1 viss = approximately 2 liters)

3

Training and exchange visit to the boards and staff for the capability increase in quality production, marketing, and business management



Advice



Training



Exchange

GOALS SLDP:

- To Increase Income for farmers in Sinthe village through processing milk
- To increase dairy processing, by a) breeding more milking cows, b) establishing a new dairy products shop and c) installing a set of new dairy processing machine
- To get finance from others to breed more cows for members en to link other stakeholders, like the Myanmar New Zealand Dairy Excellence Project to get advices to be improved milk quality

