KIBINGE BUILDING COFFEE BUSINESS IN UGANDA

www.agriterra.org/movies/uganda, kibinge coffee cooperative 2017

Outcomes

• Business and strategic plan as input for the applications of new loans. Thanks to promotional activities on processed (Rand G) coffee have the demand for coffee increased.

• Better financial management thanks to new accounting system

• Procedures are being followed. High quality audit reports are produced for facilitating decision making

• 41 improved coffee farms have been established with improved management who will facilitate learning of new agronomic techniques

• Active youth council has been put in place

In the field, Masaka District, central region Uganda

Location: Masaka District, Bukomansibi County, Uganda
Year of establishment: 1995
Commodities: coffee
Processing factory: in progress, invest in own export grading facility
Start year of Agriterra intervention: 2014
Core business: processing of coffee and export to Fairtrade and Utz certified buyers in Europe and the USA

Input Agriterra

2013-2016 7 peer-to-peer expert missions and 5 trainings

• 314 members were trained on financial planning, budgeting and how to increase savings through diversification and loan management

• training in gender and female leadership for 805 members

• training on youth and on diversification of enterprise and waste management

BENEFITTING FARMERS

2013 2017
1,226 total members 2,321 total members

EMPLOYMENT

2013 2017
28 staff 47 staff

ACCE TO BANKS

2013 2016
EUR 217.523 working capital EUR 312.593 working capital

BUSINESS VOLUME

2013 2016
EUR 999,465 turnover EUR 1,520,097 turnover

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EUR 312.593 working capital

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2013
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2016
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In the field, Masaka District, central region Uganda
Loans for 2018 in process for up to EUR 1,500,000 to set up own coffee processing facility

“WE WANT TO BE A LEADING COFFEE COOP WITH EXCEPTIONAL QUALITY, EXCELLENT PRICES, PROCESSING AT OWN FACILITY”

“WE ALSO WANT TO IMPROVE LIVES IN THE COMMUNITY”

General manager Kibinge, David Lukwata

RESULTS

1  ✓
- Internal capitalisation has improved
- Construction of a modern coffee roasting/processing facility in 2018

2  ✓
- Members capital grew 74% from EUR 236,785 to EUR 411,436 (8% of the total capital in 2016, compared to 2% in 2014)
- Share capital raised up to EUR 27,500

3  ✓
- More volume, better quality
- Processing for members
- Roasting cupping and packaging
- Local sales

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