Vacancy for Internship in Ethiopia
‘In-depth study on grading system of Agricultural Cooperative Union and setting Performance Indicators’

**Country:** Ethiopia  
**Client:** Agriterra Ethiopia  
**Duration:** 3 months (based in Ethiopia) starting October 2020.

**Introduction**
Agriterra modernises cooperatives in Ethiopia. Currently, Agriterra works in six regional states (Oromia, Amhara, Tigray, SNNPE, Benishangul and Dire Dawa) and with 21 Farmers Cooperative Unions. The regional government is requesting Agriterra to develop a grading system for cooperative unions. Currently there is incomplete information about the status and performance of Ethiopian cooperatives. The goal of the grading system is to provide better insight in the performance and level of professionalism of cooperatives in order to improve decision making and facilitate intervention strategies.

Developing the grading system will be the main purpose of the internship. Data on the unions is collected by Mekele University and Tigray Regional Cooperative Promotion Agency (CPA) prior to this internship.

The intern will be based in Addis Ababa for the duration of the assignment together with a local student. Additionally, the intern will visit several unions in Tigray Region to gain further insights for the assignment.

The intern will review the different existing grading systems from other counties to identify components which are applicable to the Ethiopian cooperative context. After designing the grading system, it will be applied to the Cooperative Unions in Tigray Region.

**Objective of the internship**
Develop a grading system for the Agricultural Cooperative Unions of Tigray with clear Key Performance Indicators.

**Activities**
- Conduct interviews with cooperative unions in Tigray region.  
- Review existing grading systems from the Ethiopian Cooperative Agency (FCA) and from other countries.  
- Develop grading system for cooperative unions in collaboration with local intern and the Regional Cooperative Promotion office.
Apply the grading system to cooperative unions of Tigray Region

We are looking for
A student enrolled in a Dutch university with knowledge of agricultural cooperatives and the agricultural sector. He/she must have good communication skills in English, be business-minded, adventurous, disciplined, precise, independent, result-driven and willing live in Addis and visit remote areas in Tigray Region.

Application
Send your CV and a short letter of motivation to vacancy@agriterra.org.

Agriterra, for cooperatives
We are Agriterra, a Dutch agri-agency that provides business development services to ambitious cooperatives and farmer organisations in developing and emerging economies. We assist them with advice and training through locally based business advisors and by deploying practitioners from the Dutch and international farmer organisations and (cooperative) companies; the so-called Agripool experts. We apply a three-track approach: we make cooperatives bankable and create real farmer-led companies, we support organisations to improve extension services to their members and we enhance farmer-government dialogues. Our advisory practice covers the full range of services on Management & Organisation, Financial Management, Governance, Business Development and Lobby & Advocacy.

Agriterra has local offices in a large number of countries. We work with self-steering teams, so our employees are challenged to use every bit of determination, creativity and strategy to achieve our compelling goals. Being a self-steering organisation makes Agriterra an inspiring and challenging environment for professional growth and development.

Agriterra has an annual turnover of approximately 15 million euros, is ISO certified and has over 160 employees, both in the Netherlands and in more than 20 countries abroad. See also www.agriterra.org.