# Outcome 2019-2020

# **NYAUNG-U TOWNSHIP COOPERATIVE SOCIETY** (NYAUNG-U TCS)



BHAG: To be a model township level cooperative with good governance and management system through providing profitable services to members



# BENEFITING FARMERS

36,500 active members (210 cooperatives of 248) 2019

37.800 active members (217 cooperatives of 248)

**TOTAL REVENUE** 

2019 2020

### MOBILISED LOANS

2020 Attribution of Agriterra EUR 3.850

**EQUITY** 

2020



EUR 1,044,417.86 2019 EUR 1,071,475.65 2020

#### **TOTAL ASSETS COOPERATIVE**



EUR 3.319.647.65 2019 EUR 3.266.057.69 2020

## RATIO EQUITY / TOTAL ASSETS (%)



2019 2020







Name: Nyaung-U Township Cooperative Society

(Nyaung-U TCS)

**Year of establishment:** 1971 and new registration 1992

**Commodities:** Peanut Oil

**Processing factory:** The cooperative upgraded the peanut oil factory and warehouse system

Start Agriterra: 2019

**Core business:** 

TCS is active in many markets (transport, guesthouse, microfinance, agriculture). One of the most important markets is peanut oil. TCS produces peanut oil and sells it on the local market within the township and in the other



"Exchange is one of the Agriterras' services. I am very proud of the cooperative for applying the knowledge they get from exchange visit."

Mr. Kyaw Thu Win, Business Advisor, Agriterra



"After I arrived back from an exchange learning, we changed the storage method of the peanut oil. In the past, we used to store peanut oil into the iron containers, it was not good for longer storage, because the smell from iron container went out at once time, damaged the peanut oil and it was not good for eating. Now, we have been gradually changing all peanut oil iron containers with fiber container which is good for longer storage, And we also renovated the warehouse of peanut store and oil filtration unit. After all installation completed within one year, we are ready for quality production and inspected by FDA department to get FDA certification"

Mr. Htay Oo, Chairperson NTCS



## RESULTS



**Enhanced marketing** knowledge, enhanced financial management and skills, enhanced governance knowledge



**Upgraded the storage** method of the peanut oil and the warehouse system of the peanut oil factory

Training and exchange visit to the boards and staff for the capability increase in quality production, marketing, business, and financial management







# **Input Agriterra**

#### 2019

Scoping

Cooperative Assessment

Training on governance, marketing, financial management, and exchange visits to the Philippines

Marketing Plan

Regular Advisory missions to upgrade peanut oil factory

#### 2020

Updated the business strategy

Revised the Marketing Plan for peanut oil according to the Marketing Training Action Plan, online adivces to address selling issues with different way by delivering the produces to the consumers directly against COVID-19

#### Peanut Oil Filtration Tank **Before** After

Made by wood, can be mixed with dusts and garbage freely



Renovated with steel, aluminum and glass with full partition can prove hygiene



## **GOALS NTCS:**

- To upgrade the peanut oil processing factory and get certifications
- To enhance the quality services to its members
- To promote the extension services on integrated farming for earing more income of

