**Outcome 2016-2022**

**Benefiting Farmers**

<table>
<thead>
<tr>
<th>Year</th>
<th>Members</th>
</tr>
</thead>
<tbody>
<tr>
<td>2016</td>
<td>1961</td>
</tr>
<tr>
<td>2022</td>
<td>2379</td>
</tr>
</tbody>
</table>

**Total Revenue**

<table>
<thead>
<tr>
<th>Year</th>
<th>Revenue (EUR)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2016</td>
<td>429,427</td>
</tr>
<tr>
<td>2022</td>
<td>2,388,660</td>
</tr>
</tbody>
</table>

**Mobilised Loans**

Abakundakawa mobilised loans in the establishment of its infrastructures (offices), processing factory maintenance, production facilities, capacity building and coffee washing station. Currently, the cooperative is mobilising loans for buying coffee cherries.

<table>
<thead>
<tr>
<th>Year</th>
<th>Revenue (EUR)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2018</td>
<td>480,857</td>
</tr>
<tr>
<td>2022</td>
<td>756,558</td>
</tr>
</tbody>
</table>

**Equity**

<table>
<thead>
<tr>
<th>Year</th>
<th>Equity (EUR)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2016</td>
<td>20,812</td>
</tr>
<tr>
<td>2022</td>
<td>155,819</td>
</tr>
</tbody>
</table>

**Total Assets Cooperative**

<table>
<thead>
<tr>
<th>Year</th>
<th>Assets (EUR)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2016</td>
<td>316,635</td>
</tr>
<tr>
<td>2022</td>
<td>483,018</td>
</tr>
</tbody>
</table>

**Name:** ABKUNDUKAWA RUSHASHI COOPERATIVE  
**Year of establishment:** 2004  
**Commodities:** coffee  
**Processing factory:** no  
**Start Agriterra:** 2017  
**Core business:** Production of green coffee beans for export

```
“Since started collaborating with Agriterra the cooperative has adopted the practice of conducting external financial audits and this is significantly contributing to the financial sustainability of our cooperative. The coaching and services offered by Agriterra improved the services that the cooperative provide to its members according to their needs.”
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Bizimana Anastase, Chairperson ABKUNDUKAWA

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“ABKUNDUKAWA RUSHASHI COOPERATIVE focuses on satisfying its members needs by input provision for coffee production and marketing all coffee products and sustainable development of coffee community.”
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Bizimana Anastase, Chairperson ABKUNDUKAWA
RESULTS

1. From 2018 the number of youth in the cooperative has increased from 100 to 500 thanks to the collaboration with Agriterra. The cooperative has established a youth council.

2. Increase in coffee production thanks to compost making practices brought by Agriterra.

3. Market access thanks to participation in international exhibitions.

GOALS ABAKUNDAKAWA

Increasing coffee production in quantity and in quality, develop a healthy financial management, transparent governance and most important a strategic business plan with fitted marketing strategy.

INPUT AGRITERRA

2017
Financial Management Training and good governance

2018
Youth mobilisation in agriculture business through Football tournament
Participation in Marketing Training
External audits for 2015, 2016 and 2017
Participating in African Fine Coffees Association (AFCA) Exhibition in Rwanda

2019
Participating in African Fine Coffees Association (AFCA) Exhibition in Kenya
External audit for 2018

2020-2022
Youth council created
Establishment of Youth Coffee brand “Ishema Youth Coffee”
31.5MT of green coffee exported under Ishema Youth Brand
Professionalisation of organic compost business for youth council members
External audits for 2019, 2020 and 2021
Participation in Governance training