**CHADIZA DISTRICT FARMERS ASSOCIATION (CDFA)**

**Outcome**

*2016-2019*

<table>
<thead>
<tr>
<th>Benefitting Farmers</th>
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<tr>
<td><strong>2016</strong></td>
<td>1,302 (216 women/296 youth)</td>
</tr>
<tr>
<td><strong>2019</strong></td>
<td>324 (98 women/52 youth)</td>
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<table>
<thead>
<tr>
<th>Ratio Equity / Total Assets (%)</th>
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<tbody>
<tr>
<td><strong>2016</strong></td>
<td>100%</td>
</tr>
<tr>
<td><strong>2019</strong></td>
<td>31%</td>
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**Name:** Chadiza District Farmers Association (CDFA)  
**Year of establishment:** 1998  
**Commodities:** sunflower  
**Processing factory:** Sunflower Cooking Oil Processing  
**Start Agriterra:** 2017  
**Core business:** Sunflower cooking oil processing and out grower scheme

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**“CDFA is there to serve their members in the best way possible to improve their livelihoods by increasing their revenue from agricultural produce.”**

Tayani Nhkata,  
business manager CDFA
“CDFA have improved their business development to become a self financially sustainable organisation serving their members’ needs.”

Brenda Sianangama, business advisor Agriterra

**RESULTS**

1. The association increased revenue through tractor and managed to pay salaries of the manager and accounts clerk without relying on the donor.

2. Access to raw material has increased by 20% since there was high sunflower production by their members despite them reducing the purchasing power in order for them to pay salaries for their workers.

3. CDFA provided quality services to their 1375 members despite having only 324 paid up members. The low paid up members was due to late and no payment of funds to their members by the government that bought their produce on credit through Food Revenue Authority.

**GOALS CDFA:**

To diversify the tractor business and increase income and sustainability of the association.

Becoming a financially self-sustaining organisation providing quality services to 4,750 members towards a profitable agribusiness.

Improve the sunflower business in terms of increased access to raw materials, production of quality raw materials and increase in quantities.

**Input Agriterra**

2017

- Board and management participated in Financial Management Training
- Strategic plan development for improvement of operations for 3 years

2018

- Extension strategy development
- Sunflower demonstration plots and farmer field schools increased sunflower production at farm level
- Local business exchange visit in which board and management joint to share experiences on how to manage and improve the sunflower business
- Board and management attended FACT workshop to help improve on lobbying and advocacy

2019

- Employed a qualified Extension officer to improve the extension services provided to their members
- Participated in the Youth Kickoff Workshop
- Participated in strategy Record Keeping training