Our work with Agriterra for 8 years has definitely marked our institutional life and that of our partners. The execution of emblematic programs such as Pro Presidente, Pro Joven, Training programs for our workers, has improved our governance system and improved efficiency in the use of our resources and the resources of our partners.”

Dagoberto Fernande, manager director of Coopecan
“Coopecan was a very small cooperative with many challenges. Now, Coopecan has access to short- and long-term finance, they have built their own processing factory and they provide a complete technological package to members to improve production. Smallholders have become entrepreneurs, thanks to inclusive cooperative business development.”

Bas Prins, business advisor Agriterra Peru

**GOAL:**

Creation, implementation and initiation of activities of a Management Committee with young people that can improve the decision making of the cooperative

Increasing mobilised loans

**RESULTS**

1. Construction of the new plant to process the alpaca fibers has also begun, for which the financing contract has been signed with ALTERFIN, Belgian financier, who has approved a financing for 1.2 million dollars

2. A Management Committee has been formed, in which a multidisciplinary team composed by the heads of headquarters, executives of the cooperative, officials and external advisors can support the decision-making process

3. Young members and children of members have increased their professional capacities. 18 members’ children have been trained in cooperative governance and management and 4 out of these younger have been selected and trained to transfer the skills acquired to their parents and all the members. In this way, members inclusiveness, not only of young people, has been enhanced

**Input Agriterra**

2011-2014: Business management training, improving the accounting system, marketing plan, collective brand development. Mediation process to obtain credit, strengthening the financial and accounting system. Training of trainers in financial management, business plan for the installation of a production plant of Alpaca fibers, update of the internal regulations, training program for cooperative leaders. Acquisition and implementation of Net accounting software for payroll, production and inventories. Motivation and awareness workshops for members. Training program for women and young people, update of the business plan with the current data of the processing plant, Europe business tour.