# TANZANIA

# IRINGA FARMERS COOPERATIVE UNION LTD





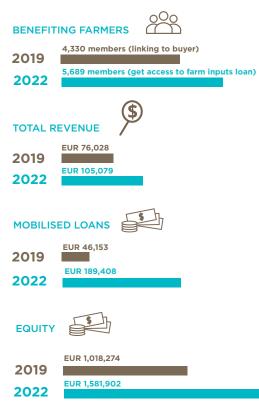
### BHAG:

Processing maize into flower & add value, processing soybeans for human consumption and animal feeds, processing sunflower seeds into edible oil



### Outcome

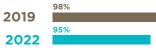
2019-2022



#### TOTAL ASSETS COOPERATIVE



#### RATIO EQUITY / TOTAL ASSETS (%)



FARMER BUSINESS LOBBY SERVICES



Name: IRINGA Farmers Cooperative Union LTD (IFCU LTD) PO BOX 247, IRINGA Year of establishment: 1993 Commodities: Maize, Soybeans, Sesame, Sunflowers, Wheat, Rice Processing factory: no Start Agriterra: 2019

**Core business:** Facilitate availability of quality and sufficient inputs to member cooperatives. Facilitate relationship between farmers and market (linking members to buyers). Facilitating capacity building to members, leaders and management.



"The coming years more than 100 Primary Cooperative members of which more than 50,000 individuals farmers will be served. And IFCU LTD will be distributing more than 5000 tons fertilizer to members."

Tumaini Adriano Lupola, General Manager IFCU



"IFCU LTD is improving at the leadership level (Board & Staff) and that is why they are trusted to get a Letter of Credit from the Tanzania Agricultural Development Bank (TADB) to import fertilizer from Morocco & China and sell it to their members at the cheapest price compared to the market price."

Ibrahimu Mwankanye, business advisor Agriterra Tanzania



## RESULTS



The Union in collaboration with TADB **Bank and CDI facilitated** 12 cooperative members with soybeans inputs valued 75,517 EUR to cultivate soybeans as substitute crops for maize so that farmers can earn income from the crop



**Fertilizer distribution** to members from 507.7 tons in 2020/21, 1,093 tons in 2021/22 to 2.596 tons in 2022/23

**Election on new board** members (a total of 7, 2 female & 5 male)





### **Input Agriterra**

### 2019

Female Leadership Youth Kick off workshop Procurement Basic Financial Management Training

### 2020

Strategic Planning for Entrepreneurship Promotion GAP on Maize & Rice Farming Farmer Record Keeping Internship Member Commitment & Record Keeping

### 2021

Adjustment of Financial report Sharing experience on Warehousing system Youth follow-up

### 2022

New board members (role & responsibilities)



### **GOALS IFCU:**

- Facilitate Loans to members for Pre-harvest Investment
- To get access to loans for facilitate in farm inputs for farmers
- Linking member to buyers
- To give access to education & training
- Promote economic development of the members through agricultural production & joint marketing of their produce





Exchange