

## **Farmer common sense in business**

**For inspiring and creative professionals  
with a passion for cooperatives  
focused on impact**

We are Agriterra, a Dutch agri-agency that provides business development services to ambitious cooperatives and farmer organisations in developing and emerging economies. We assist them with advice and training through locally based business advisors and by deploying practitioners from the Dutch and international farmer organisations and (cooperative) companies; the so-called Agripool experts. We apply a three-track approach: we make cooperatives bankable and create real farmer-led companies, we support organisations to improve extension services to their members and we enhance farmer-government dialogues. Our advisory practice covers the full range of services on Management & Organisation, Financial Management, Governance, Business Development and Lobby & Advocacy.

Agriterra has local offices in a large number of countries. We work with self-steering teams, so our employees are challenged to use every bit of determination, creativity and strategy to achieve our compelling goals. Being a self-steering organisation makes Agriterra an inspiring and challenging environment for professional growth and development.

Agriterra has an annual turnover of approximately 15 million euros, is ISO certified and has over 140 employees, both in the Netherlands and abroad. For more information, visit our website [www.agriterra.org](http://www.agriterra.org)

We are hiring an:

### **Agripool Recruiter (fulltime)**

Location: Arnhem, the Netherlands

The recruiter we are looking for is an excellent networker who knows how to expand our existing Dutch Agricultural business network even more. Our Agripool network is growing. More and more experts in our agricultural business network would like to assist Agriterra in providing expert business advice and training to our clients. Based on a well-defined expert profile, as Agripool Recruiter you have the ability to select the best experts in our network for challenging and compelling advisory and training assignments for our clients in Africa, Asia and Latin America.

Colleagues from our local offices trust your ability to select the best Agripool expert for our advisory services worldwide. Depending on the demand from our clients, you will make sure that the Agripool expert who fits the profile will meet the desired quality standards for advisory or training. Of course, you make sure that the administration of the requested advisory services is complete and accurate. Additionally, together with your colleague recruiter you are responsible for our safety policy.

This is the perfect job for someone with an entrepreneurial, persistent and outgoing character.

### **Duties**

- Search and select the best Agripool expert for advisory or training services demanded by our clients
- Assist at expanding our Dutch agricultural business network
- Coordinate and advice companies in our network on their internal recruitment of experts and the preselection of possible Agripool experts
- Analyse the use of the Agripool experts and the satisfaction of our clients by analysing the satisfaction surveys and initiate improvements if necessary
- Organise basic trainings for first time Agripool experts, e.g. on cultural awareness, advisory skills
- Coordinate and maintain an up to date safety protocol to which everyone adheres

### **The successful candidate will have:**

- BSc in HR, recruitment or in similar field
- Extensive experience in recruitment and networking
- Affinity with the agricultural sector in general and farmer organisations and co-operative in upcoming economies in particular
- Excellent level of proficiency in Dutch and English. French and Spanish would be an asset.
- Enthusiastic personality focused on results and service.
- Excellent communication and advice skills, affinity and experience with the business community.
- Familiarity with self-steering and team dynamics.

### **What we have to offer**

A position that requires you to be highly self-reliant. Agriterra operates in dynamic international markets and in close cooperation with the agricultural business sector. At Agriterra, the work environment is collegial and ambitious, and the focus is on achieving impact. You will report to the manager agri-advice. The work conditions and additional benefits are good. Agriterra offers a contract for a fulltime position (36 hours) for one year, with the possibility of extension. The salary offered will depend on your experience and ranges between EUR 2.947 and 4.420.

### **Are you interested?**

Are you interested in this position and do you fit the profile? Apply before 8 September 2019, with a cover letter and curriculum vitae, by sending an e-mail to [vacancy@agriterra.org](mailto:vacancy@agriterra.org), to the attention of Mr C.C.(Cees) van Rij, manager agri-advice, with reference code AG 2219.

If you require further information, you can also contact us by sending an email with a request for more information.